

## Message Text

UNCLASSIFIED

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63

ACTION EUR-06

INFO OCT-01 ISO-00 EB-11 DRC-01 RSC-01 /020 W

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R 051545Z JUL 74

FM AMEMBASSY BONN

TO USDOC WASHDC

INFO SECSTATE WASHDC 3631

UNCLAS BONN 10694

USDOC

E.O. 11652 N/A

TAGS: BFOL, GW

SUBJECT: WTDR - TSELLSCHAFT FUER KAELETETECHNIC-  
KLIMATECHNIK MGH & CO. KG.

REF: USDOC 7959

1. ADDRESS: 7 DIESELSTRASSE; 5023 LOEVENICH (FORMERLY  
53 BONN, BAUNSCHEIDSTRASSE 1A); CABL E: NA; TELEX:  
0889 251; PHONE: 02234 71036; DIPL-ENG. HANS-WERNER  
LIPPSCHUETZ, MANAGER.

2. FIRM IS A WHOLESALE, EXPORTER, IMPORTER, AGENT  
SELLING AIR CONDITIONING, COOLING AND REFRIGERATING  
EQUIPMENT, AND PROVIDES TECHNICAL ASSISTANCE AS AN  
ENGINEERING OFFICE. THE FIRM EMPLOYS 41 EMPLOYEES PLUS  
14 SALESMEN. IT REPORTS AN ANNUAL SALES VOLUME OF DM  
9 MILLION. ITS SALES TERRITORY IS GERMANY AND OTHER  
EUROPEAN COUNTRIES.

3. FINANCIAL REFERENCES: DRESDNER BANK AG, KOELN-  
JUNKERSDORF.

4. MAJOR FOREIGN FIRMS REPRESENTED: CARRIER INTER-  
NATIONAL, LTD., SYRACUSE, NY, 13201 (SINCE 1958).

5. FIRM WAS FOUNDED IN 1961. ITS AFFILIATED COMPANY  
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IS THE RADIATOR GMBH, BONN, BAUNSCHEIDSTR. 1A, A

MANUFACTURER OF HEATING EQUIPMENT. SUBJECT FIRM'S PARTNERS ARE A LIMITED LIABILITY COMPANY WITH A BASIC CAPITAL OF DM 20,000 AND FIVE SPECIAL PARTNERS WITH A TOTAL CAPITAL OF DM 80,000. THE MAIN PARTNER, MR. HEINRICH WINAND (DM 24,000) ENJOYS A FAVORABLE BUSINESS REPUTATION AS A WELL VERSED BUSINESSMAN. THE BANK REFERENCE REPORTS A SIZEABLE SALES VOLUME AND THAT THE SUBJECT FIRM MEETS ITS OBLIGATIONS. NOTHING DETRIMENTAL IS KNOWN TO THE BANK REGARDING ITS PAYMENTS. HOWEVER, A CREDIT RATING AGENCY REPORTS THAT, BECAUSE THE FIRM'S LIQUIDITY IS SOMETIMES TIGHT, ITS PAYMENTS ARE OCCASIONALLY SLOW. AT PRESENT THERE ARE NO SERIOUS CLAIMS AGAINST THE FIRM, THE AGENCY STATES.

FIRM MAY BE RECOMMENDED AS A SUITABLE BUSINESS CONNECTION FOR U.S. FIRMS, SUBJECT TO THE ABOVE COMMENTS.

6. DATE OF INFO 7/74. HILLENBRAND

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 05 JUL 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1974BONN10694  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Page Count:** 2  
**Previous Channel Indicators:**  
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**Previous Handling Restrictions:** n/a  
**Reference:** USDOC 7959  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** izenbei0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 17 JUN 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <17 JUN 2002 by thomasv0>; APPROVED <16 JAN 2003 by izenbei0>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WTDR - TSELLSCHAFT FUER KAELETETECHNIC- KLIMATECHNIK MGH & CO. KG.  
**TAGS:** BFOL, GE  
**To:** COM  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005